

Field service businesses thrive by filling their warranty service schedules directly to commercial food equipment manufacturers through GlobalWarranty. However, ASAs find that their people spend a significant amount of time doing double entries and administrative processing between their system and GlobalWarranty because the systems are not integrated. Double entry, admin, and phone calls with manufacturers take personnel, time and focus that could be devoted to billable work. That inefficiency causes difficulty meeting warranty service demand, unrealized revenue opportunity, and flat or declining profits.



**Inefficiency** is any operational activity that does not add value to your customers or increase net profit for your business.

## THE GOOD NEWS IS...

## GlobalWarranty users are now achieving new efficiencies and greater net profit through integration with GlobalEdge.

GlobalEdge is the leading ERP software for field service businesses, featuring customer management, service agreement tracking, scheduling, billing, purchasing, accounting and more. Through integration with GlobalWarranty, warranty service orders automatically flow directly into the commercial food equipment ASA's GlobalEdge ERP system, providing speedy service assignments and real-time monitoring and communication of service progress. The integration creates a highly intelligent, highly efficient business operation.

Integration of GlobalWarranty with GlobalEdge ERP software automates communication to simplify and speed up processing of warranty service orders.



**Integration** connects two systems to accelerate the flow of critical information and reduce operational costs.

## INTEGRATION ENABLES ASAs TO...

- eliminate double entry
- reduce back-and-forth phone calls with manufacturers
- free up technicians to perform more billable service hours
- have warranty service orders posted directly to their dispatch board
- increase response percentage
- get paid faster

## Integration pays huge dividends

through efficient automated communication that allows employees to be more productively engaged in activities that benefit customers and add bottom-line profit